

# Hacking the Voter

Lessons From a Decade of  
Russian Military Operations

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Booz | Allen | Hamilton®

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**AUGUST 5-6, 2020**  
BRIEFINGS

# Agenda

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- “Why,” not just “how”
- Information conflict
- Tactics in context
- What’s next



# Who Am I?

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- Head of Strategic Cyber Threat Intelligence @ Booz Allen Hamilton
- Prior experience in elections, diplomacy, & law
- CTI by way of social sciences
  - B.A. History @ Cornell
  - M.A. International Relations @ Yale





## Now Just How, but Why?

- Why conduct an operation?
- Why act at this time?
- Why use these tactics?
- What was the objective?
- How do operations relate to each other?

# BEARING WITNESS:

## UNCOVERING THE LOGIC BEHIND RUSSIAN MILITARY CYBER OPERATIONS

# Background Reading

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- Russia's Military Doctrine explains the tactics, targets, and timing of GRU cyber operations
- **TL;DR:** the GRU has often done exactly what it said it would do

# Soviet-Era Election Interference

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# Familiar Tactics, but Shifting Responsibilities



# Information Confrontation

The continuous competition over beliefs, opinions, perceptions, and feelings to enable the furthering of states' agendas

*"So, tell me more about how bad life is here! (translation)"*







# Russian Military Bought Into Information Confrontation

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- Codified into core military doctrinal documents since 2000
- Addition of new missions like protecting “historical, spiritual, and patriotic traditions”

*“Information Confrontation – a Strategic Challenge”  
- National Defense (March 3, 2013)*

# Information Confrontation's Two Sides

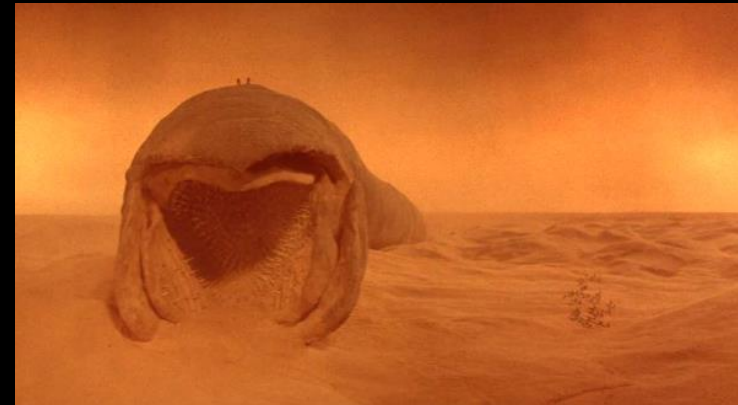
"Informational-Psychological"  
Capabilities

"Informational-Technical"  
Capabilities

∥

∥

Fancy Bear //  
APT28 //  
Sofacy



Sandworm

# Greater Utility Than Just Changing Outcomes

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**Undermine  
Opponents**



**Create New  
Opportunities**



**Shape Domestic  
Opinions**

# Ukraine (2014)

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Amplify divisive and delegitimizing narratives



# Ukraine (2014)

## Disrupt election infrastructure

Мы не забудем! Мы не простим!

```
ExecMethod(int var1, int var2, str opr) {
int math;
if (opr=="*") {
math=var1*var2;
} else if (opr=="4") {
math=var1+var2;
}
```

Главная Новости Видео БеркутLeaks Контакты Join Us

ВКонтакте 2905

**05/23/2014 The electronic system of the CEC of Ukraine was destroyed three days before the election**

We, Cyberberkut, in protest against the legitimization of the crimes of the Kiev junta completely destroyed the network and computer infrastructure of the Central Election Commission of Ukraine. We assert with full responsibility that the Unified Information and Analytical System "Vyborg", created under the full control of the United States, has ceased to exist. We have at our disposal closed mail correspondence of members of the CEC of Ukraine.

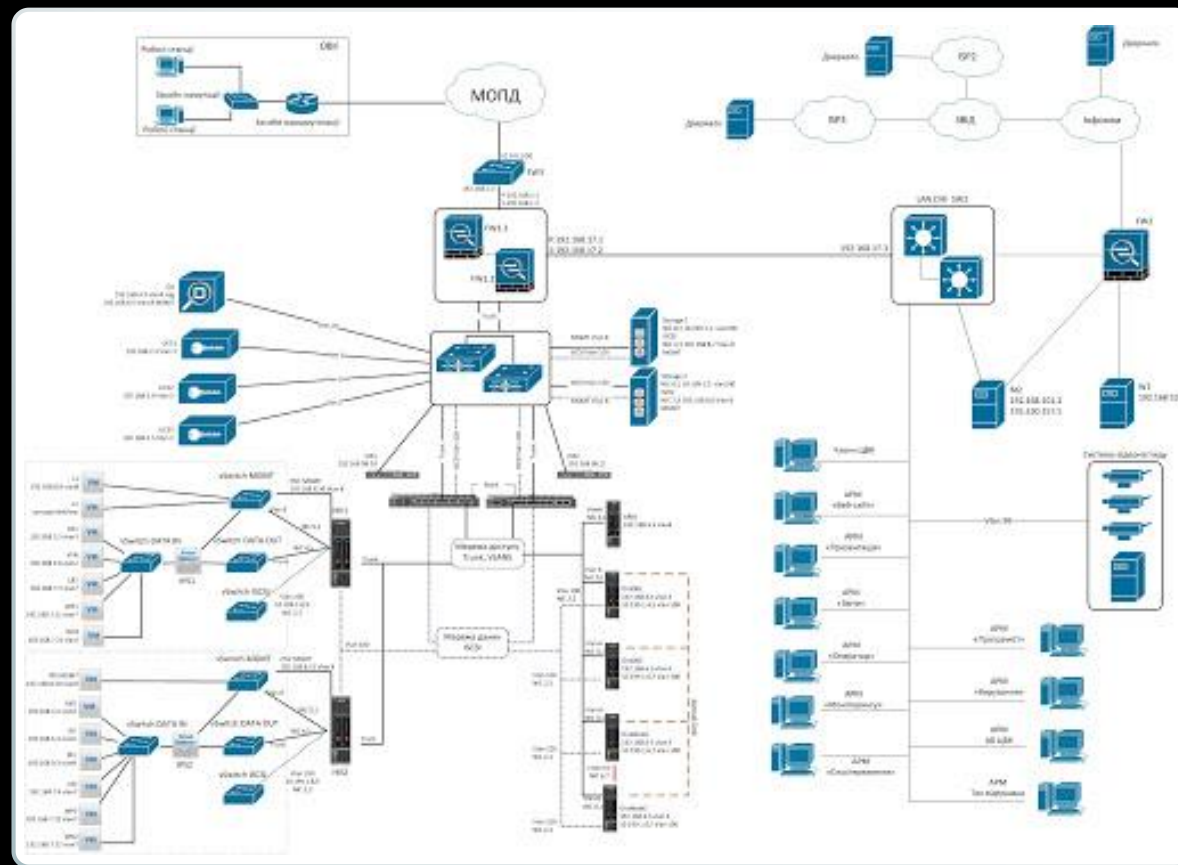
[http://filefactory.com/file/2h1ueo8k067/emails1\\_7z](http://filefactory.com/file/2h1ueo8k067/emails1_7z)  
[http://filefactory.com/file/8fcelizv19/emails2\\_7z](http://filefactory.com/file/8fcelizv19/emails2_7z)

<http://www.mediafire.com/download/nv3tm7j7bu3fvzw/emails1.7z>  
<http://www.mediafire.com/download/33scil16ax7x2a0/emails2.7z>

Technical documentation of CEC system administrators and district election commissions:  
[http://filefactory.com/file/k9vx1qm9oo5/tech\\_7z](http://filefactory.com/file/k9vx1qm9oo5/tech_7z)  
[http://www.mediafire.com/download/exka9sfyy9yd3jg/tech\\_7z](http://www.mediafire.com/download/exka9sfyy9yd3jg/tech_7z)

Hacking Report:  
[http://www.filefactory.com/file/2e3s7kestivr/razb\\_vzlom.docx](http://www.filefactory.com/file/2e3s7kestivr/razb_vzlom.docx)

We, CyberBerkut! We will not forget! Do not forgive!



# Ukraine (2014)

Publicize and authenticate narrative of unreliable elections infrastructure



АРСЕН АВАКОВ  
персональный сайт

На нашем пути преград ровно столько, сколько и путей их преодоления

новости пресса деятельность увлечения биография фотогалерея форум

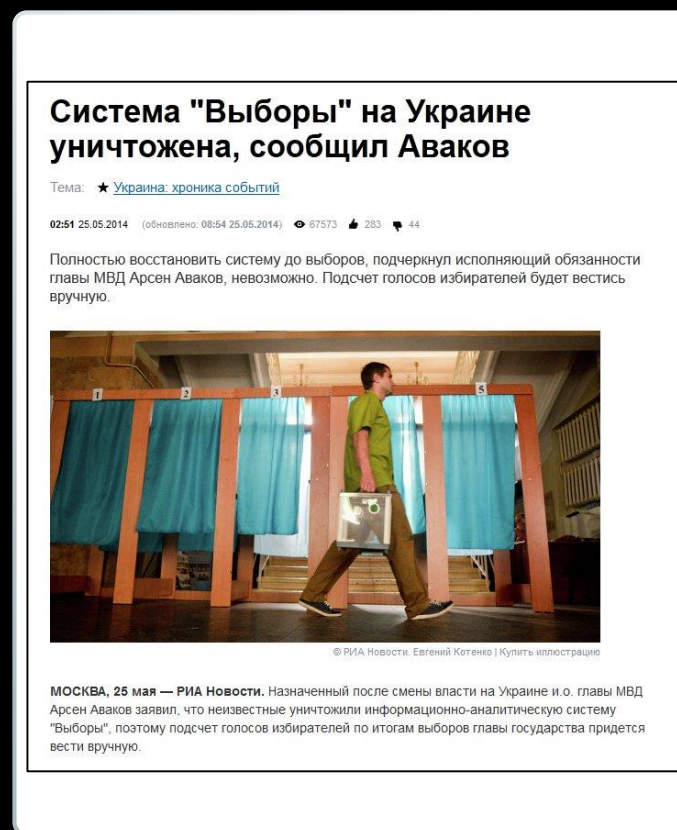
900 пользователям это нравится. Будьте первыми среди своих друзей.

**НОВОСТИ**

**24 мая 2014**  
**Взломана информационно-аналитическая система "Выборы"**

22 мая неизвестными злоумышленниками была уничтожена информационно-аналитическая система "Выборы" Центральной избирательной комиссии, в том числе территориальных избиркомов. Преступная халатность отдельных должностных лиц ЦИК привела к тому, что в МВД и СБУ об этом доложили очень поздно. Программистам ЦИК наладить работу оборудования до сих пор не удается.

Интернет-приемная



**Система "Выборы" на Украине уничтожена, сообщил Аваков**

Тема: ★ [Украина: хроника событий](#)

02:51 25.05.2014 (обновлено: 08:54 25.05.2014) 67573 283 44

Полностью восстановить систему до выборов, подчеркнул исполняющий обязанности главы МВД Арсен Аваков, невозможно. Подсчет голосов избирателей будет вестись вручную.

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**МОСКВА, 25 мая — РИА Новости.** Назначенный после смены власти на Украине и.о. главы МВД Арсен Аваков заявил, что неизвестные уничтожили информационно-аналитическую систему "Выборы", поэтому подсчет голосов избирателей по итогам выборов главы государства придется вести вручную.

# Ukraine (2014)

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## Leak documents allegedly showing a conspiracy to rig an election

**05/25/2014. Got access to confidential data of the assistant Kolomoisky!**

We, CyberBerkut, gained access to the documents stored on the computer of Alexei Salkoch, assistant I. Kolomoisky, and also hacked his email. Among the documents downloaded from Salkoch's computer, we found information about the financing of I.Kolomoisky's battalions of the National Guard Dnepr-1, Donetsk-1, Lugansk, and the Special Forces Special Forces battalion Artemovsky.

[Documents from the computer of Salkoch, assistant I.Kolomoisky](#)

Salkoch's electronic correspondence, along with a list of products to be handed over to Victory Day veterans, contains autobiographies of sales officers of the Ministry of Internal Affairs and millions of bills for the purchase of communications equipment, clothing, cold steel, medicines, meals and surveillance equipment to equip checkpoints. In addition, among the documents of Alexei Salkoch, there are instructions and plans of the UNA-UNSO to seize power and promote his candidate in the so-called "presidential election".

[Documents UNA-UNSO from the computer Salkoch, assistant I. Kolomoisky](#)

That's what the "help" of Europe, which the usurpers of power praised!

We recommend that everyone check out the full archive of materials:

[http://www.filefactory.com/file/5pfw9lj8ky85/salkoch\\_new.7z](http://www.filefactory.com/file/5pfw9lj8ky85/salkoch_new.7z) (updated)

We are CyberBerkut! We will not forget! We will not forgive!

# Ukraine (2014)

- Forge and launder evidence consistent with existing polarizing narratives using sources of authority

- Hinder ability to counter this narrative

Yorosh, D.A.  
Poroshenko, P.O.  
 Tymoshenko, Yu.V.  
 Tihipko, C.A.  
 Lyashko, O.V.  
 Rabinovich, V.S.





# Bulgaria (2015)

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Block access to key sources of election information



# France (2017)

- Time releases to limit campaign's ability to debunk
- Launder leaks through online conspiracy communities
- Target undisclosed elections infrastructure



# Montenegro (2016)

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- Block access to key sources of election information
- Coordinate with community thought leaders
- False-flag violence



## USA (2016)

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- Launder leaks via journalists, faketivists, etc.
- Time releases to maximally inflame political & social divisions, suggesting a rigged election



# USA (2016)

- Recon and intrusions in election infrastructure never used
- Narrative of “large scale voter fraud” and “vote rigging” amplified by IRA trolls



Tennessee GOP @TEN\_GOP · 23 mo.

North Carolina finds 2,214 voters over the age of 110 !!

#VoterFraud

[breitbart.com/big-government](http://breitbart.com/big-government) ...

**NORTH CAROLINA FINDS 2,214 REGISTERED VOTERS OVER THE AGE OF 110**

f SHARE 103391

✉ EMAIL

g+ SHARE 0

🐦 TWEET



# USA (2016)

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Whataboutism: discrediting critics by charging them with hypocrisy



22.10.2016 г. CyberBerkut hacked NED: US is preparing a color revolution in Russia according to Ukrainian model



**National Endowment  
for Democracy**

*Supporting freedom around the world*

# Faux-Criminal Ransomware

- Leverage existing narrative of ransomware attacks on state and local governments
- Disable election infrastructure

## BAD RABBIT

If you access this page your computer has been encrypted. Enter the appeared personal key in the field below. If succeed, you'll be provided with a bitcoin account to transfer payment. The current price is on the right.

Once we receive your payment you'll get a password to decrypt your data. To verify your payment and check the given passwords enter your assigned bitcoin address or your personal key.

Enter your personal key or your assigned bitcoin address.

Time left before the price goes up

40.00.43

Price for decryption:

 = 0.05



Doops, your important files are encrypted.

If you see this text, then your files are no longer accessible, because they have been encrypted. Perhaps you are busy looking for a way to recover your files, but don't waste your time. Nobody can recover your files without our decryption service.

We guarantee that you can recover all your files safely and easily. All you need to do is submit the payment and purchase the decryption key.

Please follow the instructions:

1. Send \$300 worth of Bitcoin to following address:

1Mz7153HMuxXTuR2R1t78mGSdzaAtNbBWX

2. Send your Bitcoin wallet ID and personal installation key to e-mail [wowsmith123456@posteo.net](mailto:wowsmith123456@posteo.net). Your personal installation key:

74f296-2Nx1GM-yHQRWr-S8gaN6-8Bs1td-U2DKui-ZZpKJE-kE6sSN-o8tizU-gUeUMa

If you already purchased your key, please enter it below.  
Key: \_

# Push Alert System Abuse

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Hijack trusted sources to disseminate disinformation

Today 09:32

CyberCaliphate's in your home! We see you reading this message!  
We're watching you!  
Allah Akbar!

We're CyberCaliphate!  
With Allah's permission we're coming for you!  
You'll see no mercy infidel!



# Limited Power Outages

- Hinder the ability to vote
- Exacerbate voting access concerns
- Cost / benefit worthwhile?



# Consider Your Informational Utility

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Organizational profile shapes utility to adversaries



Location



Relationships



Reputation



Function



Data



Digital Resources

# Consider Your Informational Context

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Informational adversaries leverage confirmation bias phenomenon



**Rumors &  
Conspiracy**



**News and Social  
Media Narratives**



**Stereotypes and  
Cultural Biases**

# Learn From Operations Against “Accepted” Targets

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Cyber and information conflict actors often first use tactics internally and against historic opponents



# Sound Bytes

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- Election interference isn't just about changing election outcomes
- Attackers maximize strategic value of tactics, targets, and timing
- Strategic opponents demand strategic defenses

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